

closing
price
walk-through
real estate
homebuyer
seller
neighborhood
property
contract
inspection
appraisal
for sale
under contract
sold
realtor
moving
new home
agent
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Meet The Wasz Team

With Bruce and Sharon Wasz's combined experience of over 70 years, and their extensive knowledge of Northern Virginia, you'll be sure to find a home your family will love.



Our mission is "To provide the highest form of service helping our buyer and seller clients realize their goals and ambitions, while making real estate buying and selling a pleasant and profitable experience."

For the past 30 years Bruce and Sharon have resided in Prince William and Fairfax Counties, and The City of Alexandria. Together they have successfully handled properties throughout Northern Virginia from Leesburg to Fredericksburg and beyond.

Our Business Priorities

Our faith statement matches Keller Williams values exactly: honor God, family/friends, business, in that order.

Meet Keller Williams



Founded in 1983, Keller Williams Realty, Inc. is an international real estate company with more than 800 offices located across the United States and Canada. After years of growth

and success, Keller Williams has become the third-largest U.S. residential real estate firm in North America since 2007. The company has succeeded by treating its associates as partners and shares its knowledge, policy control and company profits on a system-wide basis. Keller Williams focuses on knowledge, teamwork, reliability and speed through technology.

All Buyers Are Not The Same

Each buyer has unique needs and their lifestyle is important. Having the right real estate professional by your side can greatly improve your home-buying experience. Whether you're in the market for a primary residence, an investment property or a second home, purchasing real estate involves many important considerations and decisions. A real estate agent can provide the focus, due diligence and expertise needed to help you find the home of your dreams. **For home-buying tips and more information on how we can assist you, visit our website - www.wasz.net.**



Selling Your Home? Earn More In Less Time

The Wasz Team can help you earn more money in less time on the sale. We work hard to understand the unique selling points of your home and neighborhood, and can provide you with the expertise you need to put a SOLD sign on your property. There are many decisions to make when selling a home. Most will significantly affect your profitability and the time it takes to sell your home.

The Wasz Team can offer specialized knowledge in research, marketing and negotiations to help you meet or exceed your goals. According to the National Association of REALTORS®, 82% of home sales are the result of agent connections. **Visit our website for the 30 points of service we provide our sellers - www.wasz.net.**

The Keller Williams Story

At Keller Williams® International, our belief structure is summed up in the acronym "WI4C2TS." The code stands for the following:

W - Win-Win - Or no deal

I - Integrity - Do the right thing

C - Commitment - In all things

C - Communications - Seek first to understand

C - Creativity - Ideas before results

C - Customers - Always come first

T - Teamwork - Together everyone achieves more

T - Trust - Starts with honesty

S - Success - Results through people

7 Steps to Buying Your Home

1. Define your needs.
2. Get preapproved.
3. Let the house hunting begin!
4. Make an offer.
5. Strike an agreement.
6. Prepare for the closing.
7. Close the transaction.

.....BUY

8 Steps to Selling Your Home

1. Define your needs.
2. Name your price.
3. Prepare your home.
4. Get the word out.
5. Receive an offer.
6. Negotiate to sell.
7. Prepare to close.
8. Close the transaction.

SELL.....

What Clients Are Saying

"Nat and I wanted to thank you very much for the wonderful job you did selling our house. You made a very complicated and stressful process just about worry-free. I appreciate your kindness and patience with all of our questions."

Kristina

"I just wanted to thank you again for everything you did to get my home sold. I know you put a lot of time and effort into the matter. You kept tabs on my property and made sure everything around the home was taken care of. I'm deeply indebted to you for that. You two are the best realtors I have ever had. God bless the both of you!"

Bob

"I just wanted to drop a line to tell you how wonderful you were to work with. After having bought and sold properties for over 30 years it was a joy to be involved with your professional team. Thanks again."

Franklin

"We cannot even begin to express how much we appreciate everything you've done for us. You made the process of buying our second house a breeze. Everything went smoothly and we knew if there was anything we needed we could call you. Anyway, thanks again for everything. We love you guys!"

Kevin, Nora, Ethan, Julia, and Noah

Contact Us

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Northern Virginia's Premier Realtor Team

Bruce & Sharon Wasz

ABR, CIPS, CRS, GRI, SRES

Associate Broker/Realtors

Serving Buyers & Sellers in Northern Virginia Since 1969



Each office is independently owned and operated.

Don't delay, call the Wasz Team today!
703-535-3610

